



## Legal services to the Enterprise Investment Scheme industry

### Long term supporter of the EIS Association

Edwin Coe is proud to sponsor the *EISA's Best Fund Manager 2017* award at its annual House of Lords reception and to be the associations long term supporter and legal adviser to many of its members.

### EIS, VCTs & Structured Finance

We are specialists in advising companies seeking to qualify under the Enterprise Investment Scheme (EIS) and in setting up EIS funds, both approved and unapproved. We are equally experienced in Seed EIS (SEIS).

Our team can also advise on structuring and setting up Venture Capital Trusts (VCTs).

We have advised on the formation of other funds and collective investment schemes, including packaging debt, property and other assets as an investment structure. These structures will commonly comprise limited partnerships.

We regularly provide advice in relation to financial services regulations, ranging from the requirements to approve investment promotions, to the rules applicable to authorised persons under the Financial Conduct Authority's (FCA) handbook.

Finalist - Best EIS  
Legal Adviser 2017



Highly Commended -  
Best EIS Legal Adviser  
2014

Runner up for  
Best EIS Legal Adviser  
2011 & 2013

Winner of Best EIS  
Legal Adviser 2012

Winner of Best EIS  
Legal Adviser 2010

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## Examples of our work

### Corporate Fund Raising

- Advised on structuring a group with a Hong Kong holding company to enable it to obtain EIS relief for its £2million share issue which was raised by the issue of an information memorandum. The proceeds were used to expand the group's UK and overseas bar and restaurant operations.

documentation for a £20m fund providing debt finance secured on UK property. The fund was structured as an English partnership operated by a UK FCA regulated entity allowing regular redemptions to be made by investors.

### Fund Managers

- Advised a leading Fund Manager in respect of its EIS Fund and related regulatory matters. We drafted and approved their Information Memorandum and customer agreements. We advised on specific aspects of unregulated collective investment scheme regulations and on the Alternative Investment Fund Managers Directive (AIFMD).
- Advised a Fund Manager in the issue of one the first hybrid EIS and Seed EIS funds focused on investing in a specialist sector.

### Financial Services Regulatory

- We provide regular advice to a stockbroker in respect of compliance with FCA COBS rules.
- We advise an asset manager on regulatory disclosure requirements including the short selling regulations and the FCA disclosure and transparency rules.
- Advised a crowd funding website on their regulatory requirements.

### Investment Work

- Acted for an investor in its £600,000 investment for a minority interest in a web gaming company settling the investment and shareholder agreement as well as option arrangements for follow up investment.

### Structured Finance

- Advised on the structuring and





'Very good commercially and able to keep a deal moving.'

Chambers UK 2019

## Corporate & Commercial

The corporate team is experienced in transactions of all types, from public and private M&A (including complex cross-border deals), to shareholder arrangements and joint ventures, and advising management teams and financiers on financial and investment structures and agreements. We are increasingly undertaking Private Equity deals in various sectors, and act for investors seeking out new opportunities in the emerging markets and Asia Pacific Region.

Initial Public Offerings (IPO) and pre-IPO funding arrangements are a key element of our corporate finance practice and we have considerable expertise in listing companies on the AIM and NEX Exchange (formerly PLUS) markets. This has included acting for several high-profile Chinese companies on their AIM flotations, as well as advising on secondary fundraisings and other capital market transactions.

Our commercial services range from dealing with standard terms and conditions of sale to negotiating and advising on an extensive range of commercial contracts, franchise agreements and agency/distribution agreements.

Other areas in which we provide legal advice include:

- **Intellectual property law**
- **Management buy-outs/buy-ins**
- **Funds, debt financing and banking**
- **Reorganisations and share capital reconstructions.**

We have specific experience in the following sectors:

- **IT and media**
- **Charity/not-for-profit**
- **Mining and resources**
- **Financial services and regulatory.**

## About Edwin Coe

We are a traditional, high-quality law firm based in the heart of London's historic legal district in Lincoln's Inn.

Areas on which we advise include:

- **Corporate & Commercial**
- **Employment**
- **Immigration**
- **Restructuring & Insolvency**
- **Insurance Litigation**
- **Intellectual Property**
- **IT & Media**
- **Litigation & Dispute Resolution**
- **Private Client**
- **Property**
- **Tax.**

We also have expertise in a number of business sectors, including:

- **Charities & Philanthropy**
- **Construction**
- **Financial Services & Regulatory**

### Partner-led Advice

All work is carried out by or closely overseen by a partner whose knowledge and experience enables them to get to the heart of matters quickly and to come up with insightful, practical solutions in the shortest possible time. For most clients this is preferable, however, we discuss this on an individual basis with clients to ensure that they receive the most appropriate level of support for them.

For further information please contact a member of the team on +44 (0)20 7691 4000 or e-mail a team member direct: [firstname.surname@edwincoe.com](mailto:firstname.surname@edwincoe.com)

For individual profiles please visit our website: [www.edwincoe.com](http://www.edwincoe.com)

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Edwin Coe LLP is a Limited Liability Partnership, registered in England & Wales (No.OC326366). The Firm is authorised and regulated by the Solicitors Regulation Authority. A list of members of the LLP is available for inspection at our registered office address: 2 Stone Buildings, Lincoln's Inn, London, WC2A 3TH. "Partner" denotes a member of the LLP or an employee or consultant with the equivalent standing.